

JGS, CPA, P.C.

We started servicing our first beer distributorship in 1970 and have never looked back. As members of the NBWA and various state associations, we continue to delve into this industry and apply our audit and business advisory experience.

While we are a full-service firm, we can augment your existing accountants by providing services that are outside of their scope.

CONTACT

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BEER TEAM LEADERSHIP

Gary Cassiello, CPA, ABV, CFF
Rob Unger, CPA CFE
RJ Martucci, CPA
Doug Graber, MS/MBA

“We consider JGS extremely valuable business consultants...because of their intimate knowledge of our business, our industry and our family dynamics, their advice regarding business or succession plans is invaluable.”

- Client since 1970

“Serving” Beer Distributors for More than 50 Years

Services For Beer Distributors

Financial statement management

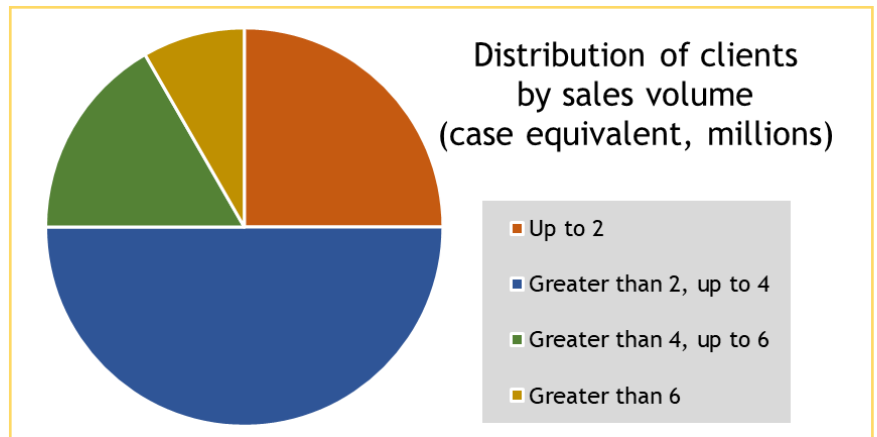
Benchmarking cost-per-case | Dashboards | Profit margin analysis

Mergers & acquisitions / Succession planning

Budgeting and projections | Forecasting | Due diligence | Valuation

Fraud detection and prevention

Identifying red flags | Internal control review | Fraud detection



Diverse Client Profile

Location

New England, Northeast and Southeastern U.S.

Size (employees)

80 to 350 (union, mixed and non-union shops)

Territory attributes

Urban, suburban and rural | Event venues and tourist destinations

Products

ABI and MC | FMBs, NAs, imports, ultra-premium, wine and craft

Other activities

Truck leasing and recycling